**PSYGCOR01T/PSYHGEC01T**

**Unit 1: Orientation to Psychology**

**5 Marks**

**1A**

1. Define Psychology. Write a short note on nature of Psychology.
2. Write a short note on Application of psychology.

**1B**

1. What are the factors that affect learning? Describe the factors briefly.
2. Write a short note on characteristics of learning.
3. Discuss the nature of learning.
4. Write a note on types of learning.
5. Write a short note on schedules of reinforcement.
6. Describe the principles of extinction and spontaneous recovery according to the theory of Pavlovian conditioning.
7. Describe the principles of shaping and chaining according to the theory of operant conditioning.
8. State any five major differences between the theory of classical conditioning and instrumental conditioning.
9. Discuss the three processes of memory.
10. Draw a differentiation between iconic and echoic memory.
11. Describe working memory.
12. Write a short note on Maintenance VS Elaborative rehearsal.
13. Classify long term memory.
14. How do the retrieval processes of recall and recognition differ?

**10 Marks**

**1A**

1. Describe the various fields of psychology

**1B**

1. Define learning. Delineate the principles of classical conditioning. Why is it called respondent conditioning? 2+6+2
2. Delineate the principles of operant conditioning. What do the terms ‘operant’ and ‘instrumental’ refer? 7+3
3. What does observational learning mean? Discuss the important principles of observational learning emphasizing the role of models. 4+6
4. Define memory. Elucidate the Information -Processing Model.
5. Illustrate the types of memory.

**Unit 2: Psychology of Individual Differences**

**2A**

**5 Marks**

1. Write a short note on psychodynamic perspective of personality.
2. Describe intra psychic conflict.
3. Write a short note on oral stage of psychosexual stages of development.
4. Write a short note on anal stage of psychosexual stages of development.
5. Write a short note on phallic stage of psychosexual stages of development.
6. Write a short note on defense mechanism.

**10 marks**

1. Describe structure of mind and topographical theory of personality as given by Freud.
2. Discuss the five psychosexual stages of development of personality.

**2B**

**10 Marks**

1.Explain Spearman’s Two Factor theory.

**2C**

**5 Marks**

1. Define EQ. Why is emotional intelligence important?

**10 Marks**

1. Define emotional intelligence. Discuss the components of it.

**Unit 3- Understanding Development Processes**

**3A**

**5 Marks**

1. Briefly discuss on conventional level of moral development.
2. Write a short note on Post-conventional level of moral development.
3. Briefly discuss on Pre-conventional level of moral development.

**10 Marks**

1. State the stages of moral development given by Kohlberg.

**3B**

**10 Marks**

1. Delineate the psychosocial stages of development given by Erikson.